

# Jin Wang 1 +1 646-233-9455

□ jin.wang800@gmail.com

♠ Personal Website

in LinkedIn

**⊙** GitHub

#### **EDUCATION**

<b>Ph.D.</b>   <i>Focus: Econometrics, Financial Economics</i> City University of New York, The Graduate Center	Aug. 2007 – May 2013 New York, NY
<b>Master of Science</b>   <i>Major: CS in Machine Learning</i> Georgia Institute of Technology	Aug. 2020 – Present Atlanta, GA
<b>Doctoral Consortium Program</b>   <i>Major: Mathematics of Finance</i> New York University	Aug. 2009 – May 2011 New York, NY
<b>Bachelor of Science</b>   <i>Major: Engineering Geology and Hydrogeology, Minor: CS</i> Nanjing University	Aug. 1997 – May 2001 Nanjing, China

#### WORK EXPERIENCE

VP, Data ScientistJuly 2021 – PresentJPMorgan ChaseWilmington, DE

- Lead a cross-functional data & analytics team in ML & AI product development garage
- Develop scalable ML solutions to enhance customer persona for favorable financial outcomes
- Provide POC for ML MVP initiatives in Consumer Banking
- Build uplift model for heterogeneous treatment effect to ML product
- Optimize customer conversion and minimize operational cost using A/B test, causality analysis and ML model

#### Manager, Data Scientist

April 2015 – July 2021

Stride Inc.

Herndon, VA

• Led data science team in developing scalable statistical model, machine learning and data visualization

- Led data science team in developing scalable statistical model, machine learning and data visualization
  applications to improve marketing effectiveness and optimize media buying
- Built and automated multi-level Media Mix Model (MMM) and customer targeting model (Lookalike) for allocating media spend and scoring prospective customers
- Proven experience with Multi-Touch Attribution (MTA) modeling through tracking data from Adobe Analytics
- Identified incremental audience through Uplift modeling and Propensity modeling
- Managed progressive conversion analysis across Paid Search, Social, Programmatic Display, Digital Audio, CTV, Broadcast TV, Radio and Affiliate
- Developed automatic report through Python API with dashboard for real-time sales and media spend data
- Created A/B test ETL and analytics tools for analyzing non-randomized data

### **Manager of Data Analytics**

ADP LLC.

January 2014 – April 2015

Roseland, NJ

- Worked in ADP Research Institute to release nationwide well-known ADP employment report, ADP annual health benefit report and ADP workforce vitality index report
- Developed and deployed labor force Churn predictive model with ADP large US payroll data
- Managed multiple projects in customer win/loss analysis, alignment of ADP payroll data with BLS reports and marketing database mining

## SELECTED PROJECTS AND RESEARCH

<b>Uplift Model for Channel Engagement</b>   <i>Pyspark, Python</i> Customer level heterogeneous treatment effect model for channel engagement and payment	Fall 2021
Household and Geo Targeting Model   <i>Python, R, SQL</i> Lookalike model with US customer database for scoring household and zip code	Fall 2020
State-level Media Mix Model with Bayesian Estimates   <i>Python, R, SQL</i> Accurately estimating media attributable impact using Bayesian Structural Time Series	Summer 2020
<b>U.S. Car Accidents Handling Time Prediction</b>   <i>Python, Flask, D3.js, HTML</i> Interactive Web Application with D3.js, Python Flask and SQL database	Spring 2020
<b>A/B Test Automatic ETL and Analytics Tool</b>   <i>Python, SQL</i> Python application to fast conduct DMA media test and eliminate biasness in non-randomized setti	Fall 2019
<b>API Automatic Hourly Spend and Sales Report</b>   <i>Python, SQL</i> Integrated data reporting visualization tool with API calls to 10+ media platforms	Summer 2019
Customer Life Time Value Model   <i>Python, R, SQL</i> Multi-stage models through whole life time to measure average profit per customer and causal factors	Spring 2019
<b>Propensity Model for Programmatic Display</b>   <i>Python, SQL</i> Predictive model to score prospective customers with respect to response rate to display ads	Fall 2018
Adstock Function Estimation from iSpot TV data   SQL Unbiased estimation of long-tail TV impact from actual iSpot TV tracking data	Summer 2018
<b>Database Mining for Real Incrementality</b>   <i>Python, SQL</i> Real incrementality estimation for direct mail campaign through matching customers by email and	Spring 2018 address
How Accurate is Google Multi-touch Attribution Model   <i>Python, SQL</i> Adjustment for biasness in MTA caused by imperfect tracking data and self-selection	Fall 2017
<b>ADP Employment Report Realignment to BLS</b>   <i>SAS, SQL, R</i> 20M+ US payroll data realigned to BLS survey report	Fall 2014
<b>Top Five Reasons for Leaving a Job</b> $\mid$ <i>SAS</i> Visualization of major causes for leaving a job using multi-year ADP employee survey data	Summer 2014
Honors and Awards	
Employee of the Year Highest level of achievement for employee at Stride	May 2017
Enhanced Chancellor's Fellowship Highest merit based scholarship to new PhD student at Graduate Center, CUNY	June 2007
Graduate with Distinction Highest level of achievement of the year at University of Essex	June 2006
SKILLS	

Languages: Mandarin, English

**Programming**: PySpark, Python (Plotly, Sklearn, NumPy, SciPy, Matplotlib, Pandas), R, SQL, D3.js, SAS, Scala **Document Creation**: AWS, Microsoft Office Suite, LaTex, Markdown, JupyterLab, Unix